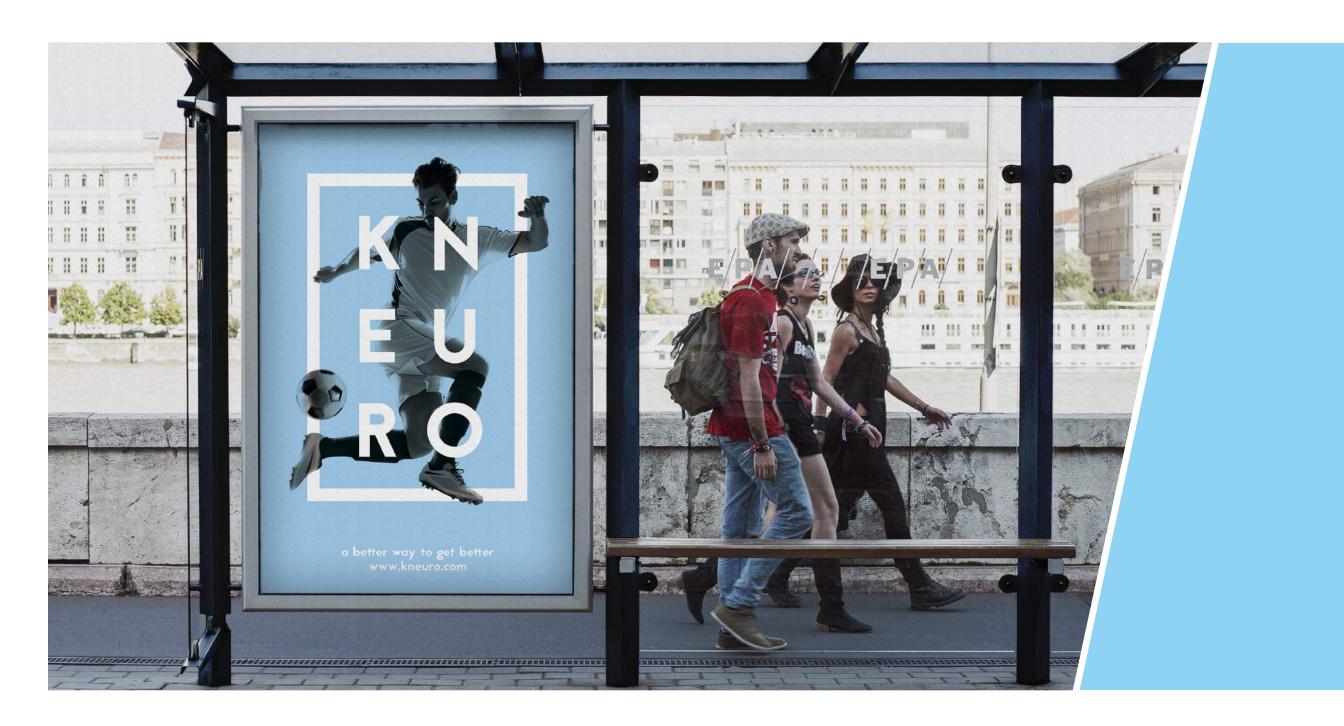
## KNEURO

A BETTER WAY TO GET BETTER



### Kneuro Recovery

Kneuro is a product, service and brand which reimagines how we address physical therapy according to changing generational perceptions.

# Physical therapy is broken.

50%

of Americans over the age of 18 develop a musculoskeletal injury that lasts longer than 3 months. Only 8% currently utilize outpatient physical therapy.



The average outpatient course of care is 7 to 10 sessions. Only 30% of those who attend therapy are fully adherant to the plan.

\$250,000

Average amount of money lost annually, per clinic, due to patients not completing their course of care.

### A LOST MARKET

Only 3% of 160,000,00 adults with musculoskeletal injuries complete an adequate course of rehabilitation.

" My experiences have always been so insincere, I'm not sure they're even listening..."

"What I am against, is taking time out of my busy schedule and paying money to go do stretches and exercises somewhere else other than the comfort of my home or after a workout at the gym."

" I get a sheet of exercises and it stops there, it's not a very personal experience."

### **THE PROBLEM**

Physical therapy is not flexible or personal, two qualities which are demanded by modern consumers.



### **PATIENT PERSONAS**

In depth personas were created to represent the primary generations utilizing physical therapy services.



Occupation: Retired School Teacher Born: July 20th, 1953 (Age 62) Lives: Tacoma, WA Household: Lives with wife, Deborah

"I didn't spend half my life working to spend the next half on the couch! I'm chasing down dreams now, checking items off the bucket list, and looking for anything to keep this old body moving."

"On the track, I'm giving a hundred and ten percent everyday. This sport is my life. So when I'm injured, it's devastating. I want to be back DELL OUTBACK out there with my team as soon as possible."

⊙ TARGET amazon.com



Products She Loves

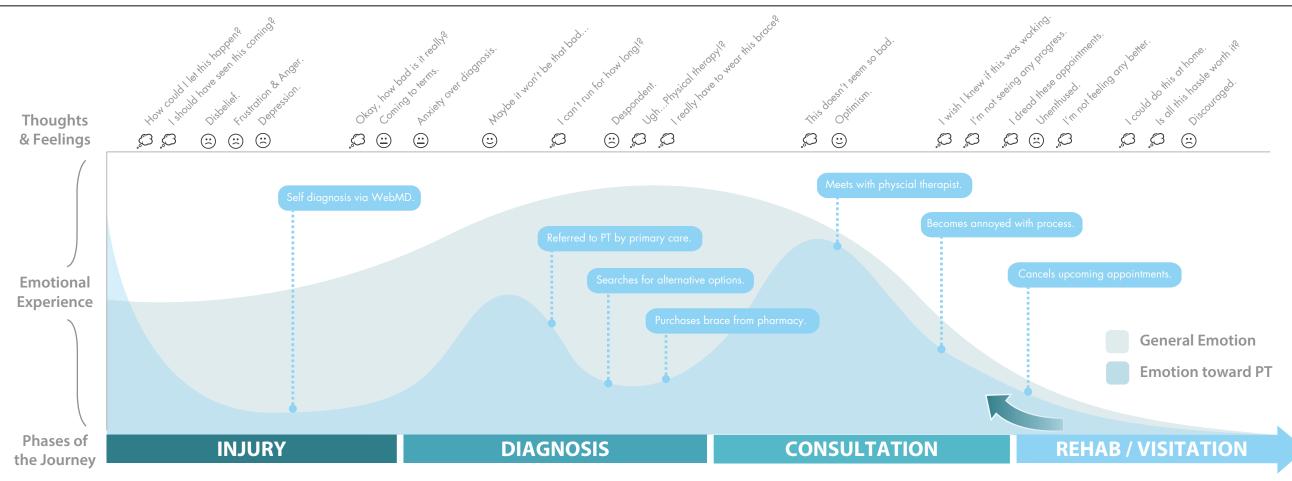


### **TARGET USERS**

Millenials pushing harder than ever and boomers opting for a more active retirement emerged as the two main users types.

### **EXPERIENCE MAPPING**

User experiences were compiled and mapped to pinpoint opportunities for improvement.



### Description

The injury is the initial problem. Whether recovering from surgery or suffering a sports injury, the injury is typically devastating and marked by apprehension.

### Description

This phase typically involves an initial prognosis from a primary care physician, who details the injury and offers suggestions and steps toward recovery.

### Opportunity

Why should a PT referral feel like a jail sentence? A referral could be more like an invitation, exclusivity excites consumers. Braces communicate weakness, what if a brace was something you were excited to put on? Less medical device, more fashion statement.

### Description

Once a patient has committed to physical therapy, an initial consultation physical abilities is performed which forms the basis for treatment.

### Opportunity

Patients enjoy the attention and feedback of the initial visit, but don't like returning. What if only one visit was required? Move PT routines from the office to the home. Could the PT office be repositioned as a place we're excited to go to?

### Description

Visitation continues throughout the recovery process and often has no clear ending point. Typical course of care last around 10 visits.

### Opportunity

Uncertainty is a primary concern of users. Wearables can allow users to monitor recovery and access valuable feedback. Social platforms could be leveraged to increase adherence through progress updates and motivation.

Forcasting Wearable Tech

PERSON TO PERSON

Connected

Intimacy

THE FUTURE OF WEARABLE TECH

Tailored Ecosystem

PERSON TO COMPUTER

PERSON AS COMPUTER

Co-Evolved

**Possibilities** 

### **BIO TECH FUSION**

We can expect deeper integration, which points to a future of ubiquitous computing merged with biological systems.

### **SYNCED LIFESTYLE**

Automated interactions will help streamline specific tasks creating new expectations around the flow of daily life.

### **ORGANIC COMPUTING**

Wearables responding to broader range of human inputs from gestures to biometrics, leading to more natural communication.

### **HUMAN ENHANCEMENT**

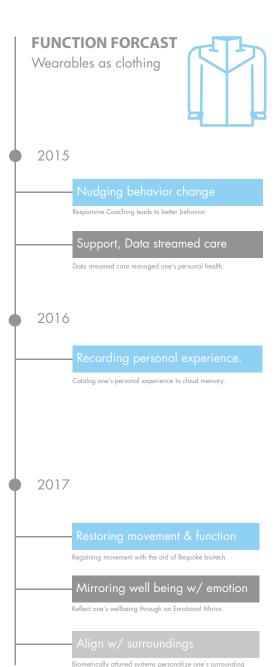
Assistive technologies that are capable of both restoring and augmenting existing senses and abilities.

### **PERSONALIZED CONTEXT**

Self aware systems can facilitate connected experiences that deliver greater meaning and relevancy into people's lives.

### **HEALTH EMPOWERMENT**

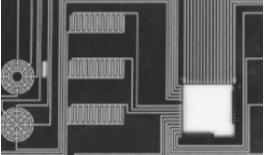
A more holistic view of health can contribute to a model of prevention, early diagnosis and continuous care.

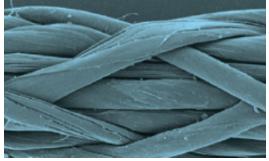


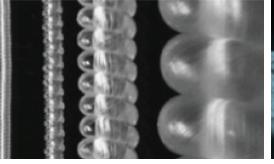
### **Material Research**

A grouping of materials and technology was arranged to ensure the feasibility of an actuated brace.





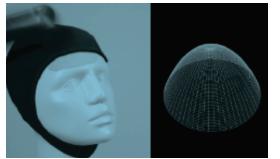








Knit potentially anything, such as high strength fibers, sensors and electronics.



**Carbon Nano Yarn:** 

Filament which can contract and compress on command, mimicking muscle movement.



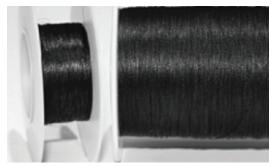
**Thermoelectric Fabric:** 

Fabric which can harvest energy from a person's body heat.

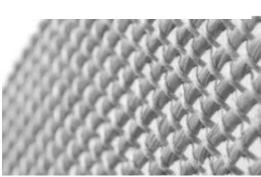


**BeBop Sensors:** 

Comprehend force, location, size, weight, shape and motion across any shape or size.

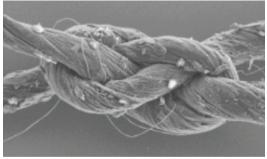


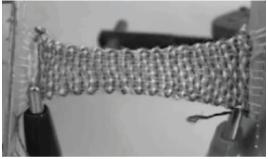
An alternative to nanotubes, which modifies fishing line into super strong filaments.

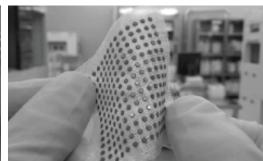


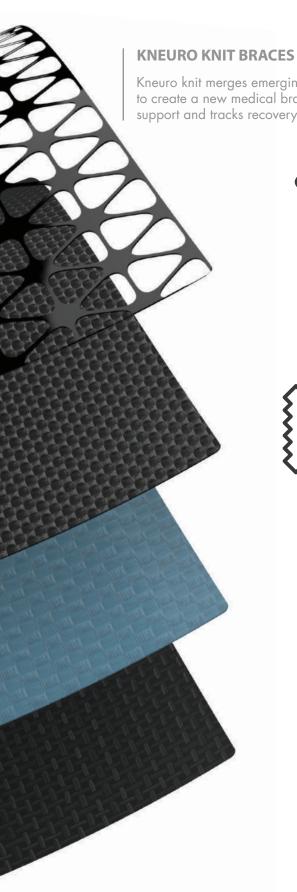












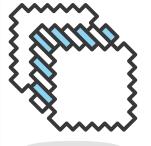


support and tracks recovery.



### **BIOMETRIC DATA COLLECTION**

Embedded fabric sensors collect data, like muscular strength and imbalances.



### **SMART COMPRESSION**

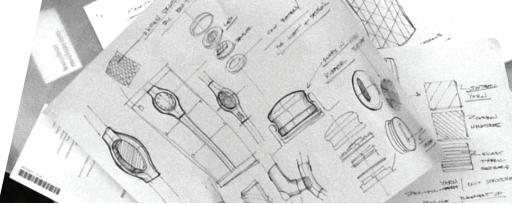
Collected data is used to adjust compression according to users specific needs. Compression decreases as strength is regained.



### **RECOVERY IN REAL TIME**

Data collected by the brace is transmitted to the connected platform, where recovery progress is visualized.







### **MATERIAL INSPIRATION**

Kneuro Knit's fabric design drew inspiration from a multitude of disiplines, like architecture and furniture.



### **FORM INSPIRATION**

Mixed materials add a high tech feel, while subtle textures create depth and communicate structural support in a lightweight manner.

### IT STARTS WITH AN INVITE

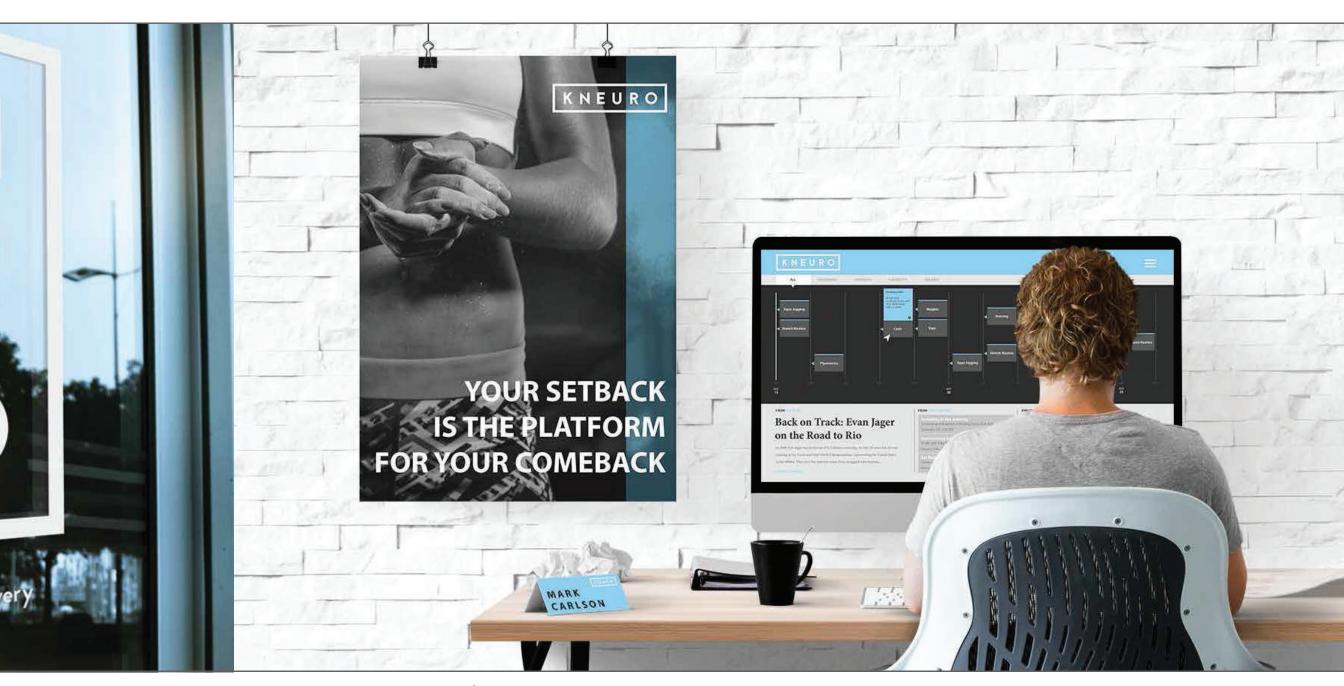
Patients are no longer sentenced to physical therapy, they are invited to come experience the Kneuro community.

### **DON'T CALL IT AN OFFICE**

Kneuro is a place to connect, learn, consult and train. Only one visit is required, but you're welcome back.







### COACH, NOT DOCTOR

Personalization starts with people. Practitioners at Kneuro assess patient needs and design a tailored plan for recovery.

### **PACKAGING**

Kneuro Knit braces are "gifted" to patients, rebranding the brace as some thing you're actually excited to wear.





### THE CONNECT

Kneuro Connect transfers collected data to the digital platform for use by patients and their practitioner.







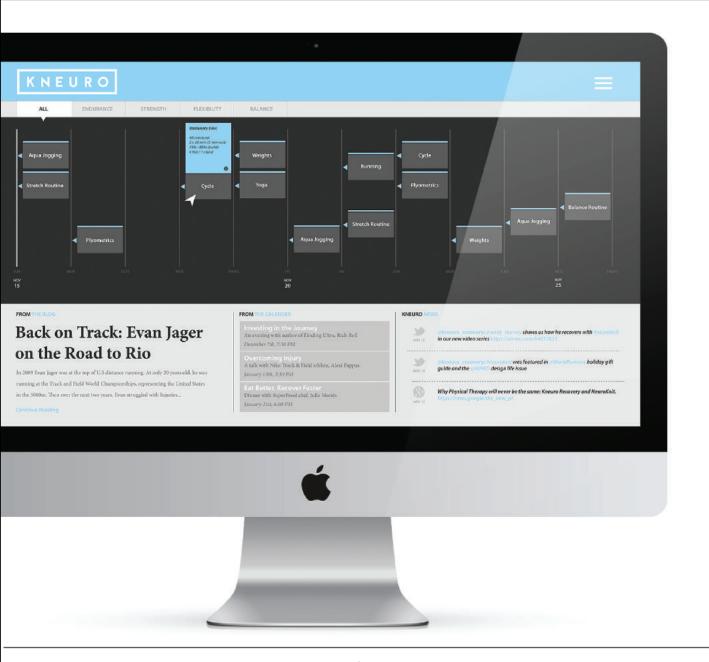


### THE KNIT

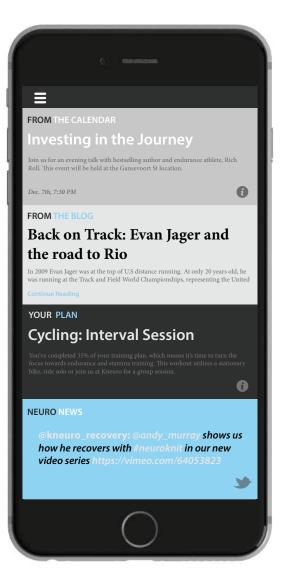
Kneuro Knit senses imbalances in muscular strength and adjusts compression accordingly.

### **THE APP**

Patients can monitor recovery, share progress, be inspired and learn about an injury via the Kneuro mobile app.







### **ONLINE PLATFORM**

Manage progress and track recovery on Kneuro.net, the site is regularly updated with new plans by Kneuro coaches.

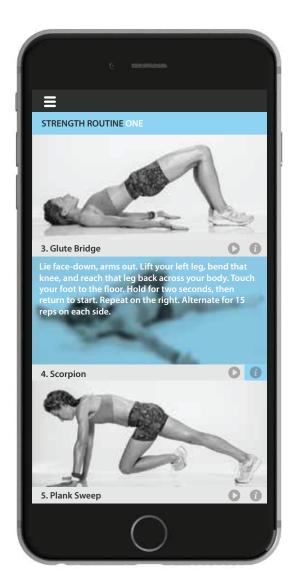
### **VIDEO WORKOUTS**

Patients can be guided through their individual workouts, step by step with video instruction.

### **PROGRESS UPDATES**

Updates provides muscle data so users know exactly how close they are to full recovery.









### **SHARING**

We're more likely to follow through when held accountable. Sharing updates via social media increases course of care adherance.

